



Industry: Agriculture

- A key Pulley broke on a rice manufacturing operation, which brought down the entire production line.
- *Martin* delivered a replacement Pulley the next morning.

Documented Cost Savings - \$97,858.36



Product

Martin manufactures Heavy-Duty Pulleys offering maximum protection against premature wear in harsh environments. Our product line is available as stock or made-to-order with exceptional delivery times.

Heavy-Duty Wing Pulleys are constructed from extremely heavy materials and are recognized in the industry as the most aggressive CEMA grade stock pulley on the shelf.

Common Applications

Agriculture, Aggregate and Cement, Mining, Pulp and Paper, Lumber and Forestry.

Challenge

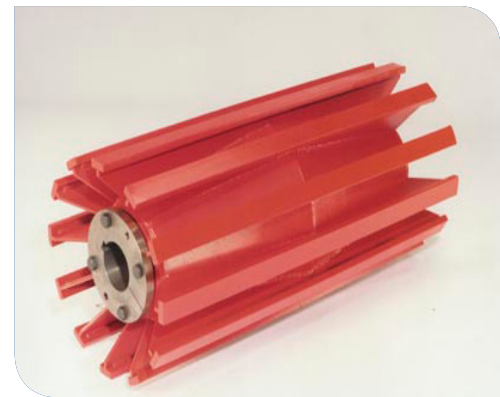
- Production at a rice farming and processing operation halted when a Pulley on an elevator broke.
- Standard lead time for replacing Wing Pulleys is 3-7 days or longer for other manufacturers.

Solution

- Acting quickly to help the client minimize downtime and lost productivity, *Martin* manufactured a wing pulley with a 36" wide diameter and a weight of 550 lbs.
- The courier delivered the Pulley right away, ensuring the customer could resume operations.

Impact

- Because of *Martin's* known reliability for after-hours emergencies, *Martin* was able to provide the rice farming operation a cost savings of \$97,858.36 in downtime avoidance.



Bottom-Line Results

Downtime Avoidance

(\$2,575.22 Downtime Cost per Hour X 38.00 Potential Downtime Hours X 1 Machine)

Total Documented

Cost Savings - \$97,858.36

Learn more about *Martin* and Heavy-Duty Wing Pulleys at:
www.martinsprocket.com - 817.258.3000